The Management option provides students opportunities to develop a substantial foundation in the principles of managing the human, organizational, and capital resources of the firm in a strategic manner to enhance organizational competitiveness. Courses emphasize problem-solving, planning and interpersonal skills related to leadership in the new economy, managing innovation and change, and international and cross-cultural issues in business. This is an excellent option for students who see themselves as “big picture people and business generalists.”

**Transferable Skills**
- Written Communication
- Gathering Information
- Problem Solving
- Organization Skills
- Adaptability
- Time Management
- Identifying Problems
- Strategic Planning
- Multi-tasking

**Career Areas/Job Titles**
- Consulting
- Supervision
- Program Management
- Business Analyst
- Recruiter
- HR Manager
- Operations Researcher
- Account Coordinator
- Brand Management

**Tips for Researching a Management Career**
- Shadow a professional for a day.
- Attend Career Fair and talk to recruiters in the field.
- Talk with Paul College Career Counselor.
- Talk to Paul College Management faculty.
- Get involved with a club/organization.
- Get an internship.
- Network!

**Study Abroad Opportunities**

Students are encouraged to study abroad during their time at UNH to better prepare them for a career in a globalized industry. Exploring management through different cultural frameworks enhances adaptability and introduces new perspectives on business operations and strategies.

Through a variety of opportunities, students are able to participate in a semester or short-term abroad experience without losing time towards graduation. The Management department strongly recommends meeting with academic counselors early to plan out your abroad semester and discuss course sequencing. All courses must be evaluated and approved prior to studying abroad.
# Management Option Requirements

<table>
<thead>
<tr>
<th>Course</th>
<th>Course Title</th>
<th>Prerequisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGT 614</td>
<td>Organizational Leadership</td>
<td>ADMN 575</td>
</tr>
<tr>
<td>MGT 701</td>
<td>Business, Government &amp; Society</td>
<td>ADMN 575; and at least 2 of the following – ADMN 570; ADMN 585; ADMN 580</td>
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</tbody>
</table>

**CHOOSE TWO**

<table>
<thead>
<tr>
<th>Course</th>
<th>Course Title</th>
<th>Prerequisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGT 647</td>
<td>Business Law I</td>
<td>ECON 401; ECON 402; ADMN 420; Junior Standing</td>
</tr>
<tr>
<td>MGT 713</td>
<td>Leadership Assessment &amp; Development</td>
<td>ADMN 575</td>
</tr>
<tr>
<td>MGT 732</td>
<td>Exploration in Entrepreneurial Management</td>
<td>ADMN 570; ADMN 575; ADMN 585</td>
</tr>
<tr>
<td></td>
<td><em>(writing intensive)</em></td>
<td></td>
</tr>
<tr>
<td>MGT 755</td>
<td>International Management <em>(writing intensive)</em></td>
<td>ADMN 575</td>
</tr>
<tr>
<td>MGT 798</td>
<td>Topics in Management <em>(topics vary)</em></td>
<td>Vary depending on topic</td>
</tr>
</tbody>
</table>

For more information about the courses listed above, please visit the UNH online catalog - [https://www.unh.edu/undergrad-catalog/choosecatalog.cfm](https://www.unh.edu/undergrad-catalog/choosecatalog.cfm).

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## Get Involved

### UNH Organizations:

- **SIGNAL: Students Interested in Growth, Networking and Leadership**: SIGNAL provides business students at the University of New Hampshire the opportunity to learn about leadership within organizations, to begin building professional networks, and to learn various business and professional skills not generally addressed within the classroom.

### Professional Organizations:

- **American Management Association** – [http://www.amanet.org](http://www.amanet.org)