Management Career Areas/Job Titles:

The Management Option provides students opportunities to develop a substantial foundation in the principles of managing the human, organizational, and capital resources of the firm in a strategic manner to enhance organizational competitiveness. Courses emphasize problem-solving, planning, and interpersonal skills related to leadership in the new economy, managing innovation and change, and international and cross-cultural issues in business. Future career paths include consulting, supervision, program management, or pursuit of graduate education in management of law. This is an excellent option for students who see themselves as "big picture people" and business generalists.

<table>
<thead>
<tr>
<th>Retail Sales Management Training</th>
<th>Recruiter</th>
<th>Business Development</th>
</tr>
</thead>
<tbody>
<tr>
<td>Claims Management Training</td>
<td>Risk and Insurance Specialist</td>
<td>Account Coordinator</td>
</tr>
<tr>
<td>Technical Sales Representative</td>
<td>Underwriting Trainee</td>
<td>Financial Analyst</td>
</tr>
<tr>
<td>Operations Researcher</td>
<td>Product Management</td>
<td>Sales Representative</td>
</tr>
<tr>
<td>Purchasing Agent</td>
<td>Quality Assurance Analyst</td>
<td>Relocation Analyst</td>
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<tr>
<td>Business Analyst</td>
<td>Compliance Manager</td>
<td>Risk Management Specialist</td>
</tr>
<tr>
<td>Customer Service Representative</td>
<td>Project Management</td>
<td>Brand Management</td>
</tr>
</tbody>
</table>

Transferrable Skills:

- Provide/Respond to Feedback
- Written Communication
- Gathering Information
- Implementing Decisions
- Creating Innovative Solutions
- Problem Solving
- Managing Time/Stress

- Use Technology Effectively
- Developing Evaluation Strategies
- Identifying Problems
- Organization Skills
- Multi-tasking
- Basic Computer/Tech Skills
- Coaching/Mentoring

- Verbal Communication
- Forecasting/Predicting
- Judgment & Decision Making
- Strategic Planning/Visioning
- Data Analysis
- Adaptability/Flexibility

*This is not an extensive list of transferable skills.

Professional Links: