



Center for Family Enterprise

October 2026 Program

October 2026 Combined CEO/CFE Program—



Guest Speaker

Eric Winn

Chief Executive Officer

C & S Wholesale Grocers

Eric Winn's rise to lead C&S Wholesale Grocers, Inc.—the largest grocery wholesaler in the United States—is a story of talent, curiosity, and deep commitment to the business. After graduating from Dartmouth in 2004, Eric joined one of the company's early Business Analyst cohorts, a program designed to attract, develop, and retain top talent. From there, he advanced rapidly through a wide range of roles across the organization, gaining firsthand knowledge of its operations and building a lasting appreciation for what it takes to create "braggingly happy customers" every day.

Known for his attention to detail, tenacity, and company-first mindset, Eric earned increasing responsibility over nearly two decades. In 2023, after 19 years with C&S and 14 prior roles, he became the company's CEO.

Eric will share insights from his personal and professional journey, discuss the company's growth strategy, and highlight its dedication to a positive culture rooted in its purpose of "feeding families and strengthening communities across America." Headquartered in Keene, New Hampshire, C&S Wholesale Grocers is consistently ranked among the nation's top private companies.



Guest Speaker

Ron Wright

Founder/Principal Advisor

Pinnacle Logistic Advisors LLC

TALENT: How to think about retaining top talent in your business for the long term

Great businesses grow when great people grow with them. This discussion will help business owners think differently about attracting, retaining, and developing top talent through every stage of the business cycle—from periods of rapid growth and acquisition to slower seasons that require efficiency, resilience, and creativity. We'll explore practical ways to keep high-potential team members challenged, prepare the next generation of leaders even when promotions are limited, and turn business change into opportunity. Attendees will leave with fresh perspective and actionable ideas for building a stronger, more committed team for the long term.

October 22, 2026

**Three Chimneys Inn
Durham, NH**

8:00 a.m.

Light breakfast, networking

9–10:00 a.m.

Eric Winn

10:15 - Noon

Ron Wright

Noon - 1:00 p.m.— Lunch

**CEO & FAMILY
ENTERPRISE CENTER**

**CENTER
FOR
FAMILY ENTERPRISE**

MEMBERS: No Charge

To reserve a space,
email cfb.ceo@unh.edu
or phone 603-862-1107

NOT-YET-MEMBERS:

One-time trial \$99 /person

REGISTER ONLINE

or email cfb.ceo@unh.edu

PLEASE REGISTER BY OCT. 15