



CEO Speaker Series

Advising Family Business and Developing Leaders



Guest Speaker **Eric Winn**

Chief Executive Officer
C & S Wholesale Grocers

Eric Winn's rise to lead C&S Wholesale Grocers, Inc.—the largest grocery wholesaler in the United States—is a story of talent, curiosity, and deep commitment to the business. After graduating from Dartmouth in 2004, Eric joined one of the company's early Business Analyst cohorts, a program designed to attract, develop, and retain top talent. From there, he advanced rapidly through a wide range of roles across the organization, gaining firsthand knowledge of its operations and building a lasting appreciation for what it takes to create "braggingly happy customers" every day.

Known for his attention to detail, tenacity, and company-first mindset, Eric earned increasing responsibility over nearly two decades. In 2023, after 19 years with C&S and 14 prior roles, he became the company's CEO—an achievement that reflects both his leadership and the organization's long-standing commitment to promoting from within.

Trust and culture have always mattered at C&S, a complex and acquisitive family business founded by the Cohen family in 1918. Eric will share insights from his personal and professional journey, discuss the company's growth strategy, and highlight its dedication to a positive culture rooted in its purpose of "feeding families and strengthening communities across America." Headquartered in Keene, New Hampshire, C&S Wholesale Grocers is consistently ranked among the nation's top private companies. We look forward to hearing Eric Winn's perspective as the leading non-family executive of this highly successful family business.

Oct. 22, 2026

**Three Chimneys Inn
Durham, NH**

8:00 AM Networking & Breakfast

9-10 AM Program including Q & A

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