



Our Approach

Learn by doing. This program offers multiple opportunities for participants to work hands-on with unique challenges, instruction, individual assessment, peer coaching, practice and two hours of one-on-one coaching. Course material will be applied to a real, palpable project where the risks and rewards are high.



Session 1 | March 12 -13

MANAGING YOURSELF AND LEADING OTHERS

Gain a unique understanding of your strengths, weaknesses, and management potential from the perspective of your boss, your peers, and your direct reports. It is divided into three subsections:

Assess: A rigorous, 360-degree evaluation process to gauge how you see the world and make decisions. Leadership and conflict-management assessments will provide further insights into your leadership style.

Challenge: Learn about situational leadership. Utilize your assessment information with first-hand practice and application.

Explore: Watch the development of your own emotional intelligence. You'll learn proven techniques in communication, influence, emotional intelligence, coaching, delegation, and much more.



Session 2 | March 26-27

LEADING HIGH PERFORMING TEAMS

Discover the themes of team dynamics and emotional intelligence through interactive sessions.

Develop your problem-solving, perspective diversity, out-of-the-box thinking, and risk taking through the application of fearless conflict management models that work.

Engage with memorable tactics that will seamlessly transfer back to your on-the-job teams.

You'll also meet with your one-on-one Executive Development Programs coach.



Session 3 | April 9-10

LEADING YOUR ORGANIZATION

Solidify your leadership in the final session. You will transform your knowledge on how to build relationships, act strategically, enact change, and negotiate for success.

Tools and models formulated in this session will help you lead from any rung on the corporate ladder.

Walk away with your Individual Development Plan in hand. It doesn't stop there; our program will follow up with you to ensure your success. Participate in your second one-on-one coaching session to discuss implementation of your Strategic Application Project as the course concludes.



Here's everything that you need to get started:

Dates:

Session 1: March 12-13, 2020

Session 2: March 26-27, 2020

Session 3: April 9-10, 2020

How to Register

Enroll and pay online. Go to <https://paulcollege.unh.edu/executive-education/leadership-certificate-program>. Click on Certificate. There is an option to pay by invoice, if you prefer. Full payment is required before the pre-assessment can begin.

Our Executive Education Programs staff is happy to assist you with selecting, enrolling, and attending this program. Please feel free to contact us at (603) 862-1998, PaulCollege.EDP@UNH.Edu.

YOUR INVESTMENT



Scholarships are available

If you are sending 3 or more participants, contact us for pricing, exec.ed@unh.edu

Phone: (603) 862-1998

If you are sending 5 or more participants, sponsor this program.

One, two, or all three segments can be modularized and customized to align perfectly with your strategic objectives. Bring your team to the UNH campus to study in the Peter T. Paul College of Business and Economics executive development suite. Or, bring UNH to you for the ultimate convenience of your program participants.

Call Bill Hassey: 603-862-0871 to begin.