



**Management Career Areas/Job Titles:**

The [Management Option](#) provides students opportunities to develop a substantial foundation in the principles of managing the human, organizational, and capital resources of the firm in a strategic manner to enhance organizational competitiveness. Courses emphasize problem-solving, planning, and interpersonal skills related to leadership in the new economy, managing innovation and change, and international and cross-cultural issues in business. Future career paths include consulting, supervision, program management, or pursuit of graduate education in management of law. This is an excellent option for students who see themselves as "big picture people" and business generalists.

**Career Areas/Job Titles:**

Retail Sales Management Training	Recruiter	Business Development
Claims Management Training	Risk and Insurance Specialist	Account Coordinator
Technical Sales Representative	Underwriting Trainee	Financial Analyst
Operations Researcher	Product Management	Sales Representative
Purchasing Agent	Quality Assurance Analyst	Relocation Analyst
Business Analyst	Compliance Manager	Risk Management Specialist
Customer Service Representative	Project Management	Brand Management

**Transferable Skills:**

Provide/Respond to Feedback	Use Technology Effectively	Verbal Communication
Written Communication	Developing Evaluation Strategies	Forecasting/Predicting
Gathering Information	Identifying Problems	Judgment & Decision Making
Implementing Decisions	Organization Skills	Strategic Planning/Visioning
Creating Innovative Solutions	Multi-tasking	Data Analysis
Problem Solving	Basic Computer/Tech Skills	Adaptability/Flexibility
Managing Time/Stress	Coaching/Mentoring	

\*This is not an extensive list of transferable skills.

**Professional Links:**

American Management Association: <http://www.amanet.org/>  
Association of Management Professional: <http://www.ampuptoday.com/>